

# Parade Technologies (4966.TWO/4966 TT)

## Returning to business growth track

## **Outperform** · Maintained

Price as of November 29 (NT\$)	1,075
12M target price (NT\$)	1,250
Previous target price (NT\$)	1,250
Unchanged (%)	0.0
Upside (%)	16.3

#### Key message

- 1. We project a healthy 5-10% YoY increase in global PC/NB shipments in 2024, paving the way to recovery.
- 2. The firm will capitalize on spec upgrade narrative as demand normalizes.
- We project 2024 sales and EPS will grow a respective 33% and 96% YoY, reaching NT\$18.2bn and NT\$49.87.

Trading data			
Mkt cap (NT\$bn/US\$	mn)	87.31 / 3	2,770
Outstanding shares (	81.22		
Foreign ownership (r	44.43		
3M avg. daily trading	g (mn)	1.15	
52-week trading ran	ge (NT\$)	773 –1,2	210
Performance	3M	6M	12M
Absolute (%)	24.1	1.9	37.5

#### **Quarterly EPS**

Relative (%)

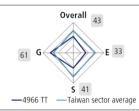
NT\$	1Q	2Q	3Q	4Q
2022	20.91A	22.51A	12.38A	5.69A
2023	4.51A	5.44A	7.71A	7.73F
2024	7.43F	9.76F	16.49F	16.20F

196

-2.5

194

## ESG score card



Source: Refinitiv

#### **Event**

We anticipate Parade Technologies (Parade) will return to the growth track, driven by several key factors, including: (1) healthy 5-10% YoY growth in global PC/NB shipments in 2024F; (2) OLED display market expansion, which will enhance Parade's DisplayPort segment revenue; and (3) advancements in USB4 and PCIe 5.0 technologies, poised to strengthen the company's high-speed interface business.

#### **Impact**

Healthy PC/NB shipment recovery, following AI PC/NB strengthening business. There has been a resurgence in general PC/NB restocking demand over the past two quarters, a trend we expect to persist into 4Q23. Additionally, we project a healthy 5-10% YoY increase in global PC/NB shipments in 2024. Consequently, we anticipate a decent demand rebound in 2024, which should pave the road to recovery for Parade, benefiting both their display and high-speed interface solution segments. On another note, while current edge AI applications remain somewhat limited, the emerging edge AI PC/NB domain, spearheaded by key players like Microsoft (US), Intel (US), AMD (US), and various PC/NB OEMs, is likely to initiate an upgrade cycle for PCs. This shift is expected to accelerate the transition to USB4 retimers, in line with platform upgrades, and also promote peripheral enhancements in 2024-25.

Revisiting the theme of specification migration. We believe Parade will capitalize on the spec upgrade narrative as demand normalizes, especially in its high-speed interface segment, including USB4, PCIe 5.0, HDMI 2.1, and DP 2.1, which will support YoY revenue and earnings recovery in 2024-25F. In the display solution segment, we foresee Parade continuing to thrive with its integrated solutions, such as touch-embedded TCON (TTCON), TCON with an embedded source driver (TED), and TCON with an embedded source driver and touch (tTED). Its bundled offerings, like TCON with SIPI source driver, also show promise. Additionally, we are optimistic about the increasing adoption of OLED displays by standard-plus customers in their products, starting with tablets and then extending to PCs/NBs. Those trends could position Parade to benefit from spec upgrades, potentially bolstering long-term sales and gross margin.

### **Valuation & Action**

We believe the aforementioned drivers justify an enhanced 2024 sales outlook for Parade. We project 2024 sales and EPS will grow a respective 33% and 96% YoY, reaching NT\$18.2bn and NT\$49.87. We maintain Outperform, with a target price of NT\$1,250, based on 25x 2024F EPS.

#### Risks

Low PC/NB demand; intensifying competition in high-speed interface IC.

Key financials and valuations					
	Dec-20A	Dec-21A	Dec-22A	Dec-23F	Dec-24F
Revenue (NT\$mn)	15,280	19,995	20,055	13,662	18,164
Gross profit (NT\$mn)	6,732	9,531	9,316	6,000	8,125
Operating profit (NT\$mn)	3,684	5,830	5,267	1,957	4,098
Net profit (NT\$mn)	3,506	5,245	4,898	2,008	3,956
EPS (NT\$)	44.86	66.29	61.35	25.42	49.87
Cash DPS (NT\$)	21.74	32.42	30.77	12.67	24.88
EPS growth (%)	42.2	47.8	(7.5)	(58.6)	96.2
PE (x)	24.0	16.2	17.5	42.3	21.6
PB (x)	6.8	6.0	4.9	4.3	3.7
EV/EBITDA (x)	18.2	11.6	13.3	28.7	14.8
Net debt to equity (%)	Net cash				
Dividend yield (%)	2.0	3.0	2.9	1.2	2.3
Return on average equity (%)	29.3	38.6	30.4	10.5	17.9

Source: Company data, KGI Research estimates

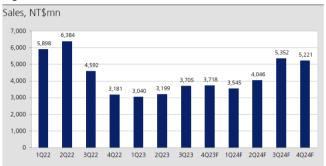


#### Figure 1: Company profile

Founded in 2005 and listed on the TPEx in 2011, Parade Technologies (Parade) is a leading fabless design house for mixed-signal IC for a variety of popular displays and high-speed interface standards used in computers, consumer electronics, and panels. With headquarters in Silicon Valley and a design center in Shanghai, China, Parade has subsidiaries in Nanjing, China and Seoul, South Korea, along with branch offices in Hong Kong and Taiwan. As a cofounder and board member of VESA, Parade develops standards for DP and eDP.

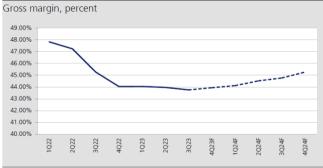
Source: Company data, KGI Research

Figure 3: Sales



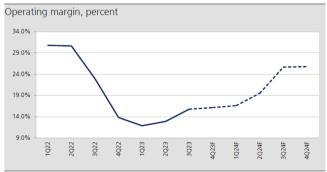
Source: KGI Research

Figure 5: Gross Margin



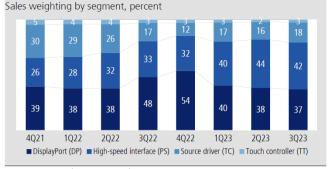
Source: KGI Research

Figure 7: Operating Margin



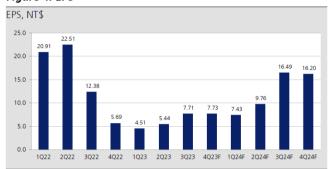
Source: KGI Research

Figure 2: Sales mix



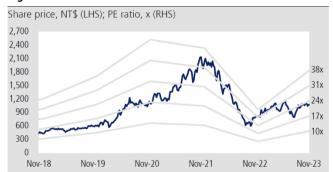
Source: Company data, KGI Research

Figure 4: EPS



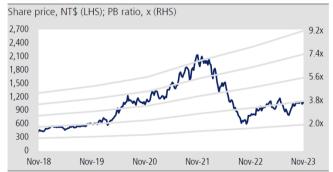
Source: KGI Research

Figure 6: 12M forward PE band



Source: TEJ, KGI Research estimates

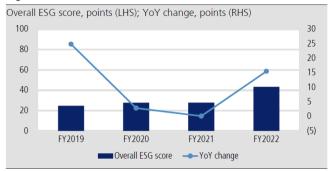
Figure 8: 12M forward PB band



Source: TEJ, KGI Research estimates

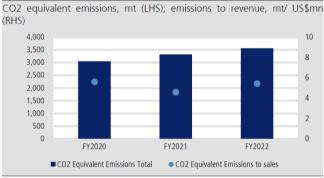






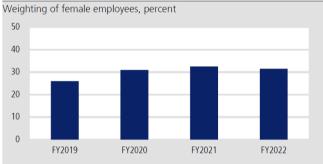
Source: Refinitiv, Company data

Figure 11: CO2 equivalent emissions



Source: Refinitiv, Company data

Figure 13: Gender diversification



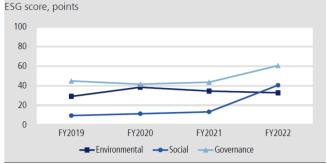
Source: Refinitiv, Company data

Figure 15: Average training hours



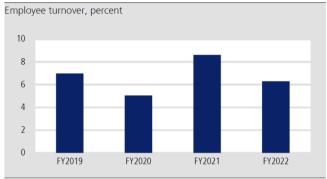
Source: Refinitiv, Company data

Figure 10: ESG score by category



Source: Refinitiv, Company data

Figure 12: Employee turnover



Source: Refinitiv, Company data

Figure 14: Training cost per employee



Source: Refinitiv, Company data

Figure 16: Independent board members



Source: Refinitiv, Company data



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Item	Definition	Remarks
Energy use	Total direct and indirect energy consumption in gigajoules.  - the total amount of energy that has been consumed within the boundaries of the company's operations  - total energy use = total direct energy consumption + indirect energy consumption  - purchased energy and produced energy are included in total energy use  - for utilities, transmission/ grid loss as part of its business activities is considered as total energy consumed and data does not consider electricity produced to answer energy use (utility company produces to sell)  - for utilities, raw materials such as coal, gas or nuclear used in the production of energy are not considered under 'total energy use'	
	Total primary renewable energy purchased in gigajoules.  - energy consumed by the company from various sources and among the purchased energy, how much energy	
Renewable energy purchased	is renewable in nature (solar, wind, hydro, biomass, geothermal) are in scope - if there is no evidence that renewable energy is produced by the company, then we consider the reported energy figure as renewable energy purchased	
Renewable energy use ratio	Renewable energy to total energy used	
CO2 equivalent emissions	Direct CO2 and CO2 equivalent emissions in metric tons.  - direct emissions from sources that are owned or controlled by the company (scope 1 emissions)  - following gases are relevant: carbon dioxide (CO2), methane (CH4), nitrous oxide (N2O), hydrofluorocarbons (HFCS), perfluorinated compound (PFCS), sulfur hexafluoride (SF6), nitrogen trifluoride (NF3)	Parade first disclosed this data ir its 2020 CSR report.
CO2 equivalent emissions to sales	Direct CO2 and CO2 equivalent emissions (metric tons) to sales (NT\$mn) - direct emissions from sources that are owned or controlled by the company (scope 1 emissions) - following gases are relevant: carbon dioxide (CO2), methane (CH4), nitrous oxide (N2O), hydrofluorocarbons (HFCS), perfluorinated compound (PFCS), sulfur hexafluoride (SF6), nitrogen trifluoride (NF3)	Parade first disclosed this data in its 2020 CSR report.
Waste total	Total amount of waste produced in metric tons.  - total waste = non-hazardous waste + hazardous waste  - only solid waste is taken into consideration, exceptionally if liquid waste is reported in metric tons, then we do the summation to derive total including liquid waste  - for sectors like mining, oil & gas, waste generation like tailings, waste rock, coal and fly ash are also considered	
Waste recycling ratio	The waste recycling ratio as reported by the company waste recycling ratio = waste recycled/total waste*100 - waste to energy or waste incinerated with energy recovery are considered as waste recycled - waste recovered via composting is considered as recycled waste	
Water withdrawal total	Total water withdrawal in cubic meters.  - the total volume of water withdrawn from any water source that was either withdrawn directly by the reporting organization or through intermediaries such as water utilities  - different sources of water like wells, town/utility/municipal water, river water, and surface water are considered	
Environmental expenditures	Total amount of environmental expenditures all environmental investment & expenditures for environmental protection or to prevent, reduce, control environmental aspects, impacts, and hazards. It also includes disposal, treatment, sanitation, and clean-up expenditures	
Turnover of employees	Percentage of employee turnover.  - includes employees who left the company for any reason (voluntary or involuntary), such as resignations, retirement, natural departure/death, medical incapacitation, redundancy, layoffs, restructuring, dismissal, retrenchment or end of a fixed-term contract  - employees turnover rate = (employees leaving/average number of employees)*100  - where the average number of employees = (employees at the end of the current year + employees at the end of the previous year)/2  - employees at the end of the current fiscal year = employees at the end of the previous fiscal year + new employees - employees leaving	
Women managers	Percentage of women managers.  - percentage of women managers among total managers of the company  - if there is a breakdown by category in percentage, such as top, senior, middle, and junior management, then we consider the percentage of middle women managers  - percentage of women managers = number of women managers/total number of managers*100	
Women employees	Percentage of women employees percentage of women employees to the total number of employees of the company - percentage of women employees = number of women/total number of employees*100	
Training hours total	Total training hours performed by all employees consider only employee training hours - includes all types of training given to general employees (such as health & safety, environmental, emergency response, skills & career development training)	

Source: Refinitiv, Company data, KGI Research



	Quarterly								Annually		
	Mar-23A	Jun-23A	Sep-23A	Dec-23F	Mar-24F	Jun-24F	Sep-24F	Dec-24F		Dec-23F	Dec-24
Income statement (NT\$mn)			•				•				
Revenue	3,040	3,199	3,705	3,718	3,545	4,046	5,352	5,221	20,055	13,662	18,164
Cost of goods sold	(1,701)	(1,793)	(2,084)	(2,085)	(1,981)	(2,245)	(2,956)	(2,857)	(10,740)	(7,662)	(10,039
Gross profit	1,339	1,406	1,621	1,634	1,564	1,801	2,396	2,363	9,316	6,000	8,125
Operating expenses	(978)	(994)	(1,037)	(1,034)	(975)	(1,011)	(1,022)	(1,018)	(4,049)	(4,043)	(4,027
Operating profit	361	412	584	600	589	790	1,374	1,345	5,267	1,957	4,098
Depreciation of fixed assets	(80)	(91)	(82)	(103)	(147)	(150)	(155)	14	(313)	(356)	(438
Amortisation of intangible assets	(82)	(88)	(88)	(100)	(117)	(117)	(117)	(48)	(341)	(357)	(400
EBITDA	523	591	754	803	853	1,057	1,645	1,379	5,921	2,671	4,935
Interest income	46	43	61	67	52	55	62	65	64	218	233
Investment income	-	-	-	-	-	-	-	-	-	-	-
Other non-op income	3	1	0	-	-	-	-	-	4	-	-
Non-operating income	49	44	61	67	52	55	62	65	68	218	233
Interest expense	-	-	-	-	-	-	-	-	-	-	-
Investment loss	-	-	-	-	-	=.	-	=.	-	=	=
Other non-op expenses	(10)	19	14	10	10	10	10	10	40	37	40
Non-operating expenses	(10)	19	14	10	10	10	10	10	40	37	40
Pre-tax profit	400	475	660	677	651	855	1,445	1,420	5,375	2,212	4,371
Current taxation	(46)	(46)	(48)	(64)	(62)	(81)	(137)	(135)	(477)	(204)	(415
Minorities	-	-	-	-	-	=	-	=.	-	=	=
Normalised net profit	353	429	612	613	589	774	1,308	1,285	4,898	2,008	3,956
Extraordinary items	0	(0)	0	-	-	-	-	-	-	(0)	-
Net profit	353	429	612	613	589	774	1,308	1,285	4,898	2,008	3,956
EPS (NT\$)	4.51	5.44	7.71	7.73	7.43	9.76	16.49	16.20	61.35	25.42	49.87
Margins (%)											
Gross profit margin	44.0	44.0	43.8	43.9	44.1	44.5	44.8	45.3	46.5	43.9	44.7
Operating margin	11.9	12.9	15.8	16.1	16.6	19.5	25.7	25.8	26.3	14.3	22.6
EBITDA margin	17.2	18.5	20.3	21.6	24.1	26.1	30.7	26.4	29.5	19.5	27.2
Pretax profit margin	13.1	14.9	17.8	18.2	18.4	21.1	27.0	27.2	26.8	16.2	24.1
Net profit margin	11.6	13.4	16.5	16.5	16.6	19.1	24.4	24.6	24.4	14.7	21.8
Sequential growth (%)											
Revenue growth	(4.5)	5.3	15.8	0.4	(4.7)	14.1	32.3	(2.5)			
Gross profit growth	(4.4)	5.0	15.3	0.8	(4.3)	15.2	33.0	(1.4)			
Operating profit growth	(17.9)	14.2	41.6	2.8	(1.8)	34.0	73.9	(2.1)			
EBITDA growth	(14.2)	13.0	27.6	6.5	6.3	23.9	55.6	(16.2)			
Pretax profit growth	(19.4)	19.0	38.7	2.7	(3.9)	31.3	69.0	(1.8)			
Net profit growth	(22.2)	21.5	42.6	0.2	(3.9)	31.3	69.0	(1.8)			
YoY growth (%)								. ,			
Revenue growth	(48.5)	(49.9)	(19.3)	16.9	16.6	26.5	44.4	40.4	0.3	(31.9)	32.9
Gross profit growth	(52.5)	(53.4)	(22.0)	16.6	16.8	28.1	47.8	44.7	(2.3)	(35.6)	35.4
Operating profit growth	(80.1)	(78.9)	(44.6)	36.5	63.2	91.5	135.2	124.2	(9.7)	(62.8)	109.4
EBITDA growth	(73.4)	(72.2)	(38.2)	31.7	63.2	78.9	118.2	71.8	(9.5)	(54.9)	84.8
D. C. I	(70.0)	(7 = 0)	(30.5)	36.6	63.2	70.0	110.2	100.0	(7.5)	(5 1.5)	07.0

Net profit growth

Source: Company data, KGI Research estimates

Pretax profit growth

(78.0)

(78.7)

(75.9)

(76.1)

(39.5)

(38.3)

36.6

35.0

62.9

66.8

79.8

80.3

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119.1

113.7

109.6

109.6

(7.5)

(6.6)

(58.8)

(59.0)

97.6

97.0





NTSmn	Dec-20A	Dec-21A	Dec-22A	Dec-23F	Dec-24F
Total assets	16,569	19,385	22,072	23,666	26,402
Current assets	12,198	13,281	13,131	14,502	17,494
Cash & ST securities	8,520	9,202	6,975	8,621	12,652
Inventory	1,615	2,098	4,468	3,419	2,629
Accounts receivable	1,579	1,395	1,066	1,710	1,462
Other current assets	484	587	621	752	752
Non-current assets	4,371	6,104	8,941	9,164	8,908
LT investments	-	-	-	-	-
Net fixed assets	367	488	496	380	124
Other assets	4,004	5,616	8,445	8,784	8,784
Total liabilities	3,885	4,923	4,341	3,207	2,611
Current liabilities	3,711	4,787	4,259	3,156	2,560
Accounts payable	1,241	1,131	399	1,334	1,143
Interest bearing ST liabilities	-	-	-	-	-
Other current liabilities	2,470	3,657	3,860	1,822	1,417
Non-current liabilities	174	136	81	51	51
Long-term debt	-	-	-	-	-
Other L-T liabilities	-	-	-	51	51
Total equity	12,684	14,462	17,731	20,458	23,791
Share capital	808	809	812	812	812
Retained earnings reserve	8,662	10,738	13,538	14,542	17,875
Minority interests	-	-	-	-	-
Preferred shareholders funds	-	_	_	_	_

	Dec-20A	Dec-21A	Dec-22A	Dec-23F	Dec-24
Growth					
Revenue growth	29.4%	30.9%	0.3%	(31.9%)	32.9%
Operating profit growth	53.6%	58.2%	(9.7%)	(62.8%)	109.4%
EBITDA growth	44.3%	57.2%	(9.5%)	(54.9%)	84.8%
Net profit growth	44.0%	49.6%	(6.6%)	(59.0%)	97.0%
EPS growth	42.2%	47.8%	(7.5%)	(58.6%)	96.2%
Profitability					
Gross profit margin	44.1%	47.7%	46.5%	43.9%	44.7%
Operating margin	24.1%	29.2%	26.3%	14.3%	22.6%
EBITDA margin	27.3%	32.7%	29.5%	19.5%	27.2%
Net profit margin	22.9%	26.2%	24.4%	14.7%	21.8%
Return on average assets	23.1%	29.2%	23.6%	8.8%	15.8%
Return on average equity	29.3%	38.6%	30.4%	10.5%	17.9%
Stability					
Gross debt to equity	0.0%	0.0%	0.0%	0.0%	0.0%
Net debt to equity	Net cash	Net cash	Net cash	Net cash	Net cas
Interest coverage (x)					
Interest & ST debt coverage (x)	1.0	1.0	1.0	1.0	1.0
Cash flow interest coverage(x)					
Cash flow/int. & ST debt (x)					
Current ratio (x)	3.3	2.8	3.1	4.6	6.8
Quick ratio (x)	2.9	2.3	2.0	3.5	5.8
Net debt (NT\$mn)	(8,520)	(9,202)	(6,975)	(8,621)	(12,652
Per share data					
EPS (NT\$)	44.86	66.29	61.35	25.42	49.87
CFPS (NT\$)	48.64	83.18	31.85	46.04	71.11
BVPS (NT\$)	157.01	178.85	218.39	252.06	293.12
Adj BVPS (NT\$)	162.29	182.80	222.07	259.00	299.95
SPS (NT\$)	195.50	252.73	251.18	172.97	229.00
EBITDA/share (NT\$)	53.28	82.72	74.16	33.81	62.22
Cash DPS (NT\$)	21.74	32.42	30.77	12.67	24.88
Activity					
Sales / avg assets	1.01	1.11	0.97	0.60	0.73
Days receivable	37.8	25.5	19.4	45.7	29.5
Days inventory	69.2	73.2	151.9	162.8	95.8
Days payable	53.1	39.4	13.6	63.6	41.7
Cash cycle	53.8	59.2	157.7	145.0	83.6

Profit & loss					
NT\$mn	Dec-20A	Dec-21A	Dec-22A	Dec-23F	Dec-24F
Revenue	15,280	19,995	20,055	13,662	18,164
Cost of goods sold	(8,548)	(10,463)	(10,740)	(7,662)	(10,039)
Gross profit	6,732	9,531	9,316	6,000	8,125
Operating expenses	(3,048)	(3,702)	(4,049)	(4,043)	(4,027)
Operating profit	3,684	5,830	5,267	1,957	4,098
Non-operating income	33	7	68	218	233
Interest income	29	3	64	218	233
Investment income	-	-	-	-	-
Other non-op income	5	4	4	-	_
Non-operating expenses	(18)	(28)	40	37	40
Interest expense	-	-	-	-	-
Investment loss	-	-	-	-	-
Other non-op expenses	(18)	(28)	40	37	40
Pre-tax profit	3,699	5,809	5,375	2,212	4,371
Current taxation	(193)	(564)	(477)	(204)	(415)
Minorities	-	-	_	_	_
Extraordinary items	-	0	0	(0)	-
Net profit	3,506	5,245	4,898	2,008	3,956
EBITDA	4,164	6,544	5,921	2,671	4,935
EPS (NT\$)	44.86	66.29	61.35	25.42	49.87

Cash flow					
NTSmn	Dec-20A	Dec-21A	Dec-22A	Dec-23F	Dec-24F
Operations cash flow	3,802	6,581	2,543	3,637	5,640
Net profit	3,506	5,245	4,898	2,008	3,956
Depreciation & amortisation	480	715	654	713	837
Decrease in working capital	(666)	(464)	(2,515)	1,340	847
Other operating cash flow	481	1,085	(495)	(423)	(0)
Investing cash flow	(1,610)	(2,365)	(2,758)	(433)	(581)
Sale of ST investment	-	-	-	-	-
New investments	-	-	-	-	-
Capital expenditure	(227)	(296)	(172)	(149)	(182)
Others investing cashflow	(1,383)	(2,069)	(2,586)	(284)	(400)
Free cash flow	2,805	4,776	2,427	3,323	4,812
Financing cash flow	(1,341)	(3,250)	(3,244)	(1,752)	(1,028)
Increase in short term debt	-	-	-	-	-
Increase in long term loans	-	-	-	-	-
New ordinary shares issued	-	-	-	-	-
Ordinary dividends paid	(1,217)	(1,753)	(2,622)	(2,439)	(1,028)
Other financing cashflow	(58)	(100)	(34)	(73)	-
Forex effects	(436)	(284)	1,233	193	-
Total cash generated	414	682	(2,226)	1,646	4,031

ROIC					
	Dec-20A	Dec-21A	Dec-22A	Dec-23F	Dec-24F
1 - COGS/revenue					
<ul> <li>Operating exp./revenue</li> </ul>	19.9%	18.5%	20.2%	29.6%	22.2%
= Operating margin	24.1%	29.2%	26.3%	14.3%	22.6%
1 / (Working capital/revenue	(0.0)	(0.0)	0.1	0.2	0.1
+ Net PPE/revenue	0.0	0.0	0.0	0.0	0.0
+ Other assets/revenue)	0.0	0.1	0.2	0.4	0.3
= Capital turnover	22.3	12.1	3.0	1.7	2.5
Operating margin	24.1%	29.2%	26.3%	14.3%	22.6%
x Capital turnover	22.3	12.1	3.0	1.7	2.5
x (1 - tax rate)	94.8%	90.3%	91.1%	90.8%	90.5%
= After-tax ROIC	508.7%	319.6%	71.9%	22.5%	51.6%

Source: Company data, KGI Research estimates

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