## INDUSTRY REPORT

**Taiwan** 



# **Panel sector**

# Panel prices to correct as TV maker restocking has ended

# **Neutral** • Maintained

#### Key message

We expect mid- and large-sized panel prices to flatten or even decline moderately from October, and we estimate panel shipments and ASP will both decline by single-digits in 4Q23. Against this backdrop, we maintain Neutral on AUO (2409 TT, NT\$15.7, N) and Innolux (3481 TT, NT\$12.3, N), but cut our target prices to a respective NT\$14.5 and NT\$11.0, based on 2023F PB of 0.7x and 0.45x.

#### **Event**

TV panel prices were flattish MoM in September due to stagnant end-demand. We believe restocking of TV panels has officially ended. Notably, TV and IT panel prices have risen a respective 35-64% and 1-4% from their previous troughs in September 2022, due to restocking. We believe the upswings in mid-and large-sized panel prices will flatten or even decline moderately from October, and overall panel shipments and prices will both retreat by single-digits in 4Q23.

#### **Impact**

TV & IT panel prices rose respective 8-15% & 0-2% in 3Q23; mid- & large-sized panel prices & shipments to contract in tandem in 4Q23F. Prices of 32", 55", and 65" panels rose respective 40%, 58%, and 60% in 4Q22-3Q23 on restocking by TV manufacturers and strict production discipline by Chinese panel makers. Meanwhile, IT panel prices only grew 0-2% in 2Q-3Q23 as inventory digestion by display and NB vendors took longer. Given anemic end-demand, we expect mid- and large-sized panel prices and shipments to both dip 3-5% QoQ in 4Q23.

2023F OLED TV panel shipments to fall YoY for first time, likely at faster pace than those of LCD TV panels. Given macroeconomic weakness, we forecast LCD and OLED TV panel shipments will fall a respective 5% and 14% YoY to 250mn and 6.3mn units in 2023, while end-market shipments of LCD TV sets will likely edge up 0.4% YoY to 198mn units, compared to a 14% YoY decline in OLED TV set shipments to 5.6mn units. We estimate the penetration rate of OLED TV will sink from 3.3% in 2022 to 2.8% in 2023, and this will end continuous growth in shipments of OLED TV sets since 2018, but we forecast shipments will grow 15% YoY in 2024. For reference, the penetration of OLED handsets will likely climb from 42% in 2022 to 43% in 2023.

**Pricing downcycle to begin in 4Q23F.** In light of poor market demand, Chinese panel makers have been lowering capacity utilization since the start of September. We expect panel prices to undergo a downcycle in 4Q23-1Q24, and expect mid- and large-sized panel prices to rebound in late-2Q24, prompted by a NB replacement cycle. We estimate TV, Monitor, and NB panel prices will fall a respective 5%, 3%, and 10% YoY to 250mn, 154mn, and 190mn units in 2023.

### **Valuation & Action**

It will be difficult for the panel industry to turn profitable in 4Q23. Despite the efforts of Taiwanese panel makers to diversify their businesses, we think more time will be needed for the benefits to materialize. With panel prices set to fall in 4Q23-1Q24, we maintain Neutral on AUO (2409 TT, NT\$15.7, N) and Innolux (3481 TT, NT\$12.3, N), but trim our target prices to a respective NT\$14.5 and NT\$11.0, based on 2023F PB of 0.7x and 0.45x, versus their historic bands of 0.4-1.4x and 0.3-1.4x.

#### Risks

Slower-than-expected destocking of TV sets; pricing pressure from capacity ramp-ups for large-sized panels by Chinese competitors.

6 October 2023



Figure 1: TV panel prices were near flat MoM in September

Application	Size	Resolution	2Q22 (US\$)	3Q22 (US\$)	4Q22 (US\$)	1Q23 (US\$)	2Q23 (US\$)	3Q23 (US\$)	QoQ Chg. (US\$)	QoQ (%)	YoY Chg. (US\$)	YoY (%)	Apr-23 (US\$)	May-23 (US\$)	Jun-23 (US\$)	July-23 (US\$)	Aug-23 (US\$)	Sep-23 (US\$)	Oct-23F (US\$)	Sep-23 MoM Chg.(US\$)	MoM (%)	Oct-23F MoM Chg.(USS)	MoM (%)
LCD Monitor	21.5"	FHD (16:9)	44.2	36.4	35.7	35.7	36.2	37.0	0.7	2.0	0.6	1.6	35.9	36.2	36.6	36.9	37.0	37.0	37.0	0.0	0.0	0.0	0.0
	21.5" WVA LED	FHD (16:9)	49.3	44.3	43.3	43.3	43.3	43.7	0.4	8.0	(0.6)	(1.4)	43.3	43.3	43.3	43.6	43.7	43.7	43.7	0.0	0.0	0.0	0.0
	23.8" WVA	FHD	64.2	50.9	46.8	46.1	46.2	47.0	0.8	1.7	(3.9)	(7.7)	46.1	46.1	46.4	46.9	47.0	47.0	47.0	0.0	0.0	0.0	0.0
	27" WVA	FHD (16:9)	71.7	60.0	56.3	55.5	55.6	56.4	0.8	1.5	(3.6)	(6.0)	55.5	55.5	55.8	56.3	56.5	56.5	56.5	0.0	0.0	0.0	0.0
Notebook PC	13.3" (WVA)	FHD IPS WVA	68.8	60.8	58.1	58.0	58.0	58.2	0.2	0.4	(2.6)	(4.3)	58.0	58.0	58.0	58.1	58.3	58.3	58.3	0.0	0.0	0.0	0.0
	14.0" (Slim)	HD	33.1	26.8	26.0	26.0	26.0	26.4	0.4	1.4	(0.5)	(1.7)	26.0	26.0	26.0	26.1	26.5	26.5	26.5	0.0	0.0	0.0	0.0
	15.6" (Slim)	HD	32.9	26.6	25.8	25.8	25.8	26.2	0.4	1.4	(0.5)	(1.8)	25.8	25.8	25.8	25.9	26.3	26.3	26.3	0.0	0.0	0.0	0.0
	15.6" LED (Slim)	FHD IPS WVA	48.0	40.0	37.3	37.2	37.2	37.6	0.4	1.0	(2.5)	(6.2)	37.2	37.2	37.2	37.3	37.7	37.7	37.7	0.0	0.0	0.0	0.0
LCD TV (Open Cell)	32"	HD	34.3	27.7	30.3	31.3	35.7	38.7	3.0	8.4	11.0	39.8	34.0	36.0	37.0	38.0	39.0	39.0	39.0	0.0	0.0	0.0	0.0
	43" 60 Hz	Full HD	63.3	51.0	51.3	53.0	59.7	64.7	5.0	8.4	13.7	26.8	57.0	60.0	62.0	64.0	65.0	65.0	65.0	0.0	0.0	0.0	0.0
	50" 60 Hz	UHD	79.0	71.0	74.0	79.0	96.7	109.3	12.7	13.1	38.3	54.0	91.0	96.0	103.0	108.0	110.0	110.0	110.0	0.0	0.0	0.0	0.0
(Open Ceii)	55" 60 Hz	UHD	97.3	83.3	86.0	91.0	115.0	132.0	17.0	14.8	48.7	58.4	106.0	116.0	123.0	130.0	133.0	133.0	133.0	0.0	0.0	0.0	0.0
	65" 60 Hz	UHD	150.0	109.7	114.3	124.3	155.7	175.0	19.3	12.4	65.3	59.6	146.0	156.0	165.0	172.0	176.0	177.0	177.0	1.0	0.6	0.0	0.0
	6.7*	1600 x 720 a-Si IPS/FFS	11.2	9.3	8.2	7.3	7.0	7.0	0.0	0.0	(2.3)	(25.0)	7.0	7.0	7.0	7.0	7.0	7.0	7.0	0.0	0.0	0.0	0.0
5 . 10	6.7"	2400 × 1080 LTPS, IPS/FFS						10.7							9.5	10.5	10.5	11.0	11.0	0.5	4.8	0.0	0.0
Smart Phone	6.7*	2400 ×1080 FHD Flexible OLED		26.0	24.3	22.0	19.3	19.7	0.3	1.7	(6.3)	(24.4)	20.0	19.0	19.0	19.0	20.0	20.0	20.0	0.0	0.0	0.0	0.0
	6.8"	2700 × 1200 1.5K Flexible OLED						24.0							24.0	24.0	24.0	24.0	25.0	0.0	0.0	1.0	4.2
Tablet PC	7"	1280 × 800 IPS/FFS	13.5	10.9	9.6	9.3	9.3	9.3	0.0	0.0	(1.6)	(14.4)	9.3	9.3	9.3	9.3	9.3	9.3	9.1	0.0	0.0	(0.2)	(2.2)
Tablet PC	10.1"	1280 × 800 IPS/FFS	25.2	22.4	21.0	20.7	20.7	20.7	0.0	0.0	(1.7)	(7.5)	20.7	20.7	20.7	20.7	20.7	20.7	20.5	0.0	0.0	(0.2)	(1.0)

Source: Omdia; KGI Research

Figure 2: 1Q21-4Q23 quarterly panel shipments by application

Shipments (mn units)	1Q21	2Q21	3Q21	4Q21	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	2019	2020	2021	2022	2023
TV	65.8	66.2	62.5	66.8	67.7	64.9	63.5	66.3	58.5	64.2	64.3	62.5	287	272	261	262	250
Notebook	66.3	68.0	74.3	79.0	71.2	52.8	46.4	41.9	37.3	49.4	53.2	50.8	190	228	288	212	191
Monitor	39.4	40.6	43.9	48.5	48.3	43.6	34.0	32.9	32.7	38.8	42.0	40.1	144	165	172	159	154
Tablet	51.3	43.7	38.0	36.3	34.7	38.4	37.7	44.2	37.8	38.4	36.9	33.2	99	158	169	155	146
QoQ (%)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0					
TV	(5.2)	0.6	(5.6)	6.9	1.3	(4.1)	(2.2)	4.4	(11.8)	9.7	0.2	(2.9)					
Notebook	3.1	2.6	9.3	6.3	(9.9)	(25.8)	(12.1)	(9.7)	(11.0)	32.4	7.6	(4.4)					
Monitor	(10.0)	3.0	8.1	10.5	(0.4)	(9.7)	(22.0)	(3.2)	(0.6)	18.7	8.3	(4.7)					
Tablet	2.8	(14.8)	(13.0)	(4.5)	(4.4)	10.7	(1.8)	17.2	(14.5)	1.6	(4.0)	(9.8)					
YoY growth (%)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0					
TV	1.4	0.5	(13.2)	(3.7)	2.9	(2.0)	1.6	(0.7)	(13.6)	(1.1)	1.3	(5.8)	(0.8)	(5.0)	(4.0)	0.4	(4.9)
Notebook	63.7	15.4	15.9	22.9	7.4	(22.4)	(37.6)	(47.0)	(47.6)	(6.4)	14.6	21.2	2.6	20	26	(26)	(10)
Monitor	19.8	(5.8)	(2.7)	10.7	22.6	7.4	(22.6)	(32.2)	(32.3)	(11.0)	23.6	21.8	(4.0)	15	4.5	(7.9)	(3.0)
Tablet	124.0	15.3	(19.3)	(27.3)	(32.4)	(12.1)	(8.0)	21.8	8.9	0.0	(2.2)	(24.8)	(1.8)	60	7.3	(8.6)	(5.5)

Source: Omdia; KGI Research

Figure 3: Peer comparison - Valuations

Company	Ti dan	Mkt Cap	Mkt Cap Price		EPS (LCY)			PE (x)			PB (x)			ROE (%)		Dividend yield (%)		
	Ticker	(US\$mn)	(LCY)	2022	2023F	2024F	2022	2023F	2024F	2022	2023F	2024F	2022	2023F	2024F	2022	2023F	2024F
AU Optronics	2409 TT	3,750	15.70	(2.39)	(2.36)	(0.28)	N.M.	N.M.	N.M.	0.65	0.75	0.76	(10.1)	(10.5)	(1.4)	5.1	0.0	0.0
Innolux	3481 TT	3,464	12.30	(2.76)	(2.02)	(0.60)	N.M.	N.M.	N.M.	0.47	0.50	0.52	(10.1)	(7.9)	(2.5)	0.0	0.0	0.0
Tianma	000050 CH	3,105	9.22	(0.02)	(0.83)	(0.04)	N.M.	N.M.	N.M.	0.75	0.80	0.80	(0.2)	(6.8)	0.7	N.A.	0.0	0.1
BOE	000725 CH	20,047	3.86	(0.04)	0.18	0.32	N.M.	21.4	12.1	1.13	1.04	0.92	(1.1)	4.1	8.8	1.6	2.0	2.3
LG Display	034220 KS	3,072	11,590	(5,564.3)	(7,135.4)	(217.37)	N.M.	N.M.	N.M.	0.42	0.56	0.55	(17.3)	(29.6)	(2.1)	N.A.	5.0	2.7

Source: Bloomberg; KGI Research

All the above named KGI analyst(s) is SFC licensed person accredited to KGI Asia Ltd to carry on the relevant regulated activities. Each of them and/or his/her associate(s) does not have any financial interest in the respectively covered stock, issuer and/or new listing applicant.

Disclaimer

All the information contained in this report is not intended for use by persons or entities located in or residing in jurisdictions which restrict the distribution of this information by KGI. Asia Limited ("KGI") or an affiliate of KGI. Such information shall not constitute investment advice, or an offer to sell, or an invitation, solicitation or recommendation to subscribe for or invest in any securities or investment products  $\alpha$  services nor a distribution of information for any such purpose in any jurisdiction. In particular, the information herein is not for distribution and does not constitute an offer to sell or the solicitation of any offer to buy any securities in the United States of America, or for the benefit of United States persons (being residents of the United States of America or partnerships or corporations organised under the laws of the United States of America or any state, territory  $\alpha$  possession thereof). All the information contained in this report is for general information and reference purpose only without taking into account of any particular investor's objectives, financial situation or needs. Such information is not intended to provide professional advice and should not be relied upon in that regard.

Some of KGI equity research and earnings estimates are available electronically on www.kgi.com.hk. Please contact your KGI representative for information. The information and opinions in this report are those of KGI internal research activity. KGI does not make any representation or warranty, express or implied, as to the fairness, accuracy, completeness or correctness of the information and opinions contained in this report. The information and opinions contained in this report are subject to change without any notice. No person accepts any liability whatsoever for any loss however arising from any use of this report or its contents. This report is not to be construed as an invitation or offer to buy or sell securities and/or to participate in any investment activity. This report is being supplied solely for informational purposes and may not be redistributed, reproduced or published (in whole or in part) by any means for any purpose without the prior written consent of KGI. Members of the KGI group and their affiliates may provide services to any companies and affiliates of such companies mentioned herein.

6 October 2023